



2018 UNIT POPCORN SALE CALENDAR	
SALE Preperation	
Saturday, August 18th	Kickoff Training - Fox Valley & Hiawathaland
Monday, September 3	Show & Sell Popcorn Orders Due
SALE	
Saturday, September 8th	Take Order Sales Start
Friday, September 21st	Show & Sale Popcorn Distribution at District locations.
Saturday, September 22nd	2017 Show & Sell Sale Starts
Sunday, October 7th 11:59 PM	Mid-Sale Reorders Due
Friday, October 12th	Mid-Sale Reorders Distribution
Sunday, October 21st	SALE ENDS
POST -SALE Wrap-up	
Monday, Oct. 22 - Wednesday Oct. 24th	Popcorn Return nights Specific nights listed on BLC website by District
Sunday, October 28th - 11:59 PM	Take Orders Due
Monday, November 5th	Prizes and information - Keller, Bonus and Individual Scout Sales Report Due
Friday, November 9th	Take Order Distribution at District locations
Wednesday, November 21st	Show and Sell/Reorder (ACH Payment #1)
Friday, December 7th	Take Order/Online Sales (ACH Payment #2)

2018 Bay-Lakes Council Commisison Structure	
Base Commission - 25%**	Bonus Commission - \$325 per Scout sales - 3%
<small>**ACH Mandatory - 5% deduction for no ACH</small>	Bonus commission - \$500 per Scout sales - 5%
Attending Training - 5%	Cash over Prizes - 3%
Total Possible Base Commission - 30%	Total Bonus Commission - 11%
Total Possible Commission - 41%	