

SETTING A SALE GOALS

UNIT KERNELS - Please share with your Scouts and Parents a breakdown of the potential sales to achieve the TOP SELLER bonus Prize to attend the Star Wars Rouge One movie. The information below illustrates how many containers, the estimated time required, and potential sell opportunities. The combination of all three will help Scouts and families understand how simple it is to be a TOP SELLER. Remember it's important to make it fun!!!

WHAT IT TAKES TO EARN THE **FULL WRECK IT RALPH PATCH** SET YOUR GOAL

	GOAL - \$750	Containers - 48	Hours - 7
Family Members	\$150	10	1
Neighbors	\$150	10	2
Online Sales	\$100	4	0.5
Parent Take to Work	\$100	10	1
Military Donation	\$100	4	0.5
Show & Sell Stand	\$150	10	2

WHAT IT TAKES TO EARN THE **SPORTS PACKAGE** Baseball, Basketball & Hockey Tickets

	GOAL - \$400	Containers - 25	Hours - 3.5
Family Members	\$100	7	0.5
Neighbors	\$100	7	1.5
Military Donation	\$50	2	0.5
Online Sales	\$50	2	0.5
Parent Take to Work	\$100	7	1

WHAT IT TAKES TO EARN THE **WRECK IT RALPH PATCH**

	GOAL - \$100	Containers - 7	Hours - 1.5
Family Members	\$30	2	0.5
Neighbors	\$40	3	0.5
Parent Take to Work	\$30	2	0.5

